

**We offer ample opportunity to the creative minds and invite applications from aspiring, young and experienced candidates thirsty for taking up new challenges.**

**Want to change the world? If the answer is yes, then you've come to the right place.  
Just email in brief about your profile and interest along with your resume at  
[novamantic@gmail.com](mailto:novamantic@gmail.com)**

**Novamantic is an ISO 27001:2013, 9001:2015 testing and assessment solutions provider company for educational Institutions, Government organisations, Corporate entities, individual customers and international clients around the world. Novamantic provides a full suite of assessment services to delivers exams in a very secure environment to millions of individual every year.**

**Novamantic is an Equal Opportunity and Affirmative Action Employer All qualified applicants, including minorities, women, protected veterans, and individuals with disabilities are encouraged to apply.**

**NOTE:- Preference will be given to employees who have past experience in  
(TESTING AND ASSESSMENT COMPANY)**

# **SALES MANAGER**

## **Willingness to travel across PAN India**

**Government sales (Testing and Assessment Company)**

### **Experience:**

*5+ years of experience in Sales and marketing. Government sales is highly preferred.*

### **Requirement:**

- Good business sense.
- A deep understanding of marketing principles.
- Experience in Government Sales.
- A positive attitude.
- Negotiation skills.
- Experience in IT Sector and Education Sector is preferred.
- Candidate must have his own conveyance.
- Experience of Education field ( Testing and assessment industry).
- Excellent presentation Skills.
- Good Writing and communication Skills.

### **Skills Required:**

- Identifying, generating new business opportunities.
- Co-ordinate closely with Director.
- Thorough understanding of company's service portfolio and pitching the products and services.
- Should do effective market and competitor analysis and then prepare plans accordingly.
- Passion and flair for sales and relationship building.
- Responsible for negotiating and finalising the contract with the client.
- Candidate should be good in .ppt creation.
- Candidate should be willing to travel "Pan India".
- Excellent Communication skills and should come up with innovative strategies to maximise business.