

We offer ample opportunity to the creative minds and invite applications from aspiring, young and experienced candidates thirsty for taking up new challenges.

**Want to change the world? If the answer is yes, then you've come to the right place.
Just email in brief about your profile and interest along with your resume at
novamantic@gmail.com**

Novamantic is an ISO 27001:2013, 9001:2015 testing and assessment solutions provider company for educational Institutions, Government organisations, Corporate entities, individual customers and international clients around the world. Novamantic provides a full suite of assessment services to delivers exams in a very secure environment to millions of individual every year.

Novamantic is an Equal Opportunity and Affirmative Action Employer All qualified applicants, including minorities, women, protected veterans, and individuals with disabilities are encouraged to apply.

**NOTE:- Preference will be given to employees who have past experience in
(TESTING AND ASSESSMENT COMPANY)**

BUSINESS DEVELOPMENT OFFICER

Willingness to travel across PAN India

Job Description:

Hiring for Business Development Officer Position.

Experience:

3+ Years (Preferred Testing And Assessment Company).

Requirement:

- Good business sense.
- A deep understanding of marketing principles.
- Good communication skills.
- A positive attitude.
- Negotiation skills.
- Plenty of initiative.
- Experience in IT Sector is preferred.
- Passion and flair for sales and relationship building.
- Responsible for negotiating and finalizing the contract with the client.
- Excellent Communication skills and should come up with innovative strategies to maximize business.

Skills Required:

- Identifying, generating new business opportunities.
- Co-ordinate closely with immediate Manager.
- Thorough understanding of company's service portfolio and pitching the products and services.
- Should do effective market and competitor analysis and then prepare plans accordingly.